

ISS Aviation and Inter Handling agree on partnership

ISS Aviation Oy has agreed on the handover of its Turku and Tampere ground service business and the ground services of its Helsinki propeller traffic to Inter Handling Group. The parties also agreed on partnership where Inter Handling will provide the ground service of ISS Aviation's Turku and Tampere airports and apron services of the Helsinki airport's propeller traffic, excluding luggage lobby operations. ISS will provide Inter Handling with services related to UMI passengers and airplane cleaning in Helsinki as well as ground services in Kuopio, Vaasa and Oulu.

In the reorganisation, the entire staff of ISS Aviation in Turku and Tampere will transfer as existing employees to Inter Handling Turku Oy. Six employees of ISS Aviation in Helsinki-Vantaa have the opportunity to transfer to Inter Handling Oy as existing employees.

"The partnership agreement gives us the opportunity to start our own apron service production at the Oulu, Kuopio and Vaasa airports from 1 March 2012. We can also improve our productivity rates at the Tampere and Turku airports and the propeller traffic in Helsinki. Through the reorganisation, we can serve our current and future ground service customers more comprehensively and effectively," says **Jukka Backlund**, Managing Director of ISS Aviation.

"We very much appreciate the competence and experience of the staff transferring from ISS Aviation and welcome them to Inter Handling. The additional volume created through the partnership agreement will improve our productivity at Turku airport and also gives us the opportunity to expand to Tampere. As soon as possible, Inter Handling will expand the service range in Tampere to also cover apron services. Expansion of the apron services in Turku will be launched immediately. ISS is capable of providing a very competitive solution to meet the growth of our airplane cleaning volume and of supporting our business performance via the partnership," says **Jussi Tammisto**, Managing Director of Inter Handling.

"Ground service operations in Finland traditionally focus too much on acting alone. Cooperation and networks can make the entire supply chain more flexible and increase the utilisation rate of resources, such as labour and equipment," says Tammisto.

"Partnerships are a modern thing, and through this both companies can improve their appeal as effective and competent ground service providers that cover the main airports in Finland," says Backlund.

In the reorganisation, the Inter Handling Group's number of employees will exceed 160, and the total number of employees in ISS airport services will increase. The increase in the number of ISS employees results from the launch of the Oulu, Kuopio and Vaasa apron operations and the expansion of airplane cleaning.

Further information:

Jukka Backlund, ISS Aviation Oy, Managing Director | +358 400 973 696 | jukka.backlund@iss.fi
Jussi Tammisto, Managing Director, Inter Handling Oy | +358 45 636 4300 | jussi.tammisto@ih.fi